

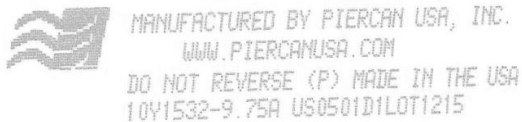


December 28, 2012

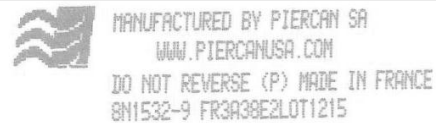
To whom it may concern:

PIERCAN USA INC will be implementing a new custom printing policy starting January 1, 2013. This policy will include printing a standard heading that will appear on every glove distributed. Immediately following this standard heading the custom printing will appear. Below is an example of what the new custom printing policy will reflect:

Heading for gloves made in the US



Heading for gloves made in France



DISTRIBUTOR NAME
DISTRIBUTOR CONTACT INFORMATION
REORDER #: XXXXXXXXX

PIERCAN USA INC has decided to implement this policy in order to follow the upcoming edition of the *AGS Guideline*. In the *AGS Guideline* it states the manufactures name and traceability will be printed on all gloves. This policy will streamline our business in order to handle growth in the future as well as improve lead times and customer satisfaction.

***STARTING JANUARY 1, 2013 A FEE OF \$2 PER PAIR WILL BE CHARGE FOR ALL CUSTOM PRINTING.** (This does not affect orders already in place.) THERE WILL BE A \$500 START UP FEE FOR ANY DISTRIBUTOR WISHING TO SET UP CUSTOM PRINTING. THERE WILL BE A START UP FEE OF \$1,000 FOR NEW LOGOS. THERE WILL BE A FEE OF \$500 FOR ANY CHANGES MADE TO EXISTING CUSTOM PRINTING. (The set up fees for all existing custom printing accounts will be bypassed)*

Attached are the forms that indicate what your custom printing will entail. Form 1 shows the standard heading that will appear on all gloves. Form 2 shows your custom printing that will follow the heading.

If you have any questions please contact Taylor Hensley, Marketing and Sales.

Taylor Hensley

Marketing and Sales

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